

## SMARTER SERVICES™ EXECUTIVE SYMPOSIUM

Service of Humanity M

Event Theme: "Service Journeys" September 11-13, 2023 Chicago, IL (USA)



#### "SERVICE JOURNEYS" - A LETTER FROM THE CEO

#### Service Council™ Members & Partners:

I'm excited to share our plans and to formally kickoff planning for the 2023 Smarter Services™ Executive Symposium this coming September 11-13th, once again in the great city of Chicago. Last year, we built the discussions around the theme, "Service. Forward." This reflected on the dramatic evolution we witnessed amid the pandemic, where businesses focused on business continuity, reinventing - and then shifting - their attention to growth. Now we turn our attention to helping organizations determine their path to short-, mid- and long-term transformation with the 2023 event theme "Service Journeys."

We are very excited to be working with our venue partner, JW Marriott, and the Chicago Travel & Tourism Event Bureau to create a healthy and immersive experience for our guests. The venue has allocated the entire 2<sup>nd</sup> and 3<sup>rd</sup> floors to our event, including mainstage keynotes, breakout research track workshops, food and beverage activities and our technology showcase events.

We have designed the event to align with the interests of not only service leaders, but also the personas which make up the strategic leadership teams across people, parts, data and technology. We are so excited to welcome our members and partners to a safe and impactful experience. Should you have additional ideas on how we can create a safe, educational and interactive environment, I welcome you to contact me directly via mobile (+1.617.717.8300) or via email (jtc@servicecouncil.com) to discuss your ideas or concerns, and share ways in which we can enhance your event experience pre-, during- and post-conference.

Warmest regards,

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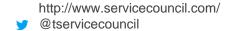
John Carroll CEO & Founder Service Council™



The Service Council™ Smarter Services™ Executive Symposium is the must-attend learning and networking event for senior service and customer management executives. Over the course of 3 days, several hundred service & customer support executives, thought leaders, influencers and technologists will share best practices and transformation blueprints to invigorate service organizations. Main stage keynote sessions will be complimented by breakout discussions and workshops that focus on key service disciplines and business functions, including:

- Field Service
- Customer Experience
- Service Supply Chain
- · Workforce & Labor
- Service Revenue Growth
- Intelligent Service (Data)
- Service Innovation
- Leadership & Strategy
- Digital Transformation
- Innovation





Merriam-Webster Dictionary defines "journey" as "traveling from one place to another." Wherever you are in your service maturity (lagging, following or leading) identifying the common characteristics and strategies of best-in-class organizations can be important in validating or supplementing your approach. Even those organizations achieving best-in-class must focus on continuous improvement through innovation and cross pollination of best practices, moving from best to next practices. Members of the Service Council™ commonly point to the diversity of industry, segment and leadership we welcome at the annual conference as an enabler of the "outside-in" approach, which supports this cross-pollination opportunity. Service Council™ research has identified the following priority business transformations (areas of the service business which enable moving forward) which will be prominently featured during our mainstage keynotes and panels, followed by our deeper dive, problem-solving breakout research tracks:

- Service Leader Journeys
- Frontline (Technician/Engineer) Journeys
- Field Service Journeys
- KPI Journeys
- Cultural Journeys
- Technology Journeys

- Digital Journeys
- Customer Journeys
- Employee Journeys
- Intelligence Journeys
- Commercial Journeys
- Supply Chain Journeys

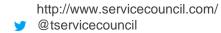
The agenda will be built across the "Service Journeys" theme as a backdrop and will explore the following sub-themes across the 3 days:

• Day 1: "People"

• Day 2: "Process"

· Day 3: "Technology"





#### **EVENT DATE & LOCATION**

When: September 11-13, 2023 (Monday – Wednesday)

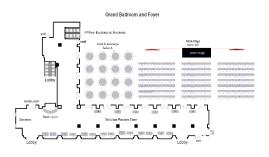
Where: JW Marriott, 151 W Adams Street, Chicago, IL USA 60603

#### **EVENT VENUE**

We look forward to hosting this year's Symposium at the JW Marriott. Located right in the Financial District, the venue is designed for an immersive experience where the Smarter Services™ Executive Symposium will be the exclusive event hosted on the 2<sup>nd</sup> floor with breakouts on the 3<sup>rd</sup> floor. For those guests wishing to enjoy the great city of Chicago, the hotel is located less than 1 mile from Magnificent Mile (Michigan Ave) and in the heart of the city in the Financial District.



#### **VENUE MAP**





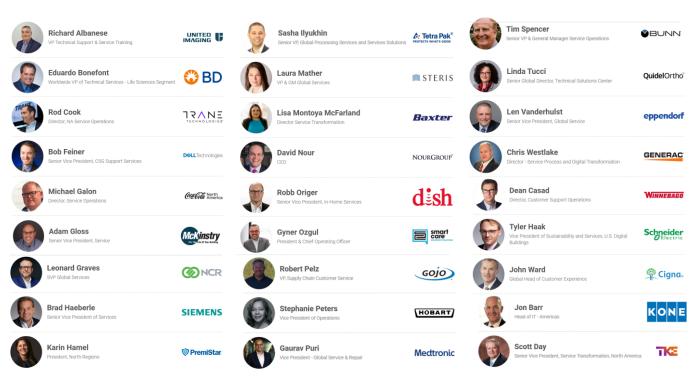
The Smarter Services™ Executive Symposium will be housed on the 2<sup>nd</sup> floor of the hotel which is easily accessible from the guest elevator or up the escalators from the foyer and hotel reservation level for our local audience. Creating an immersive and user-friendly experience was a big reason we chose our new hotel partner (JW Marriott). Guests will find the transition from the Grand Ballroom (Keynotes) to the breakout workshops on the 3<sup>rd</sup> floor (Cermak 1&2, State, Randolph, Ogden, Monroe) easy to navigate while enjoying the Technology Showcase in the Grand Foyer during dedicated showcase hours and in transition to their next sessions.



### KEYNOTE SPEAKERS (INDUSTRY ADVISORY BOARD)

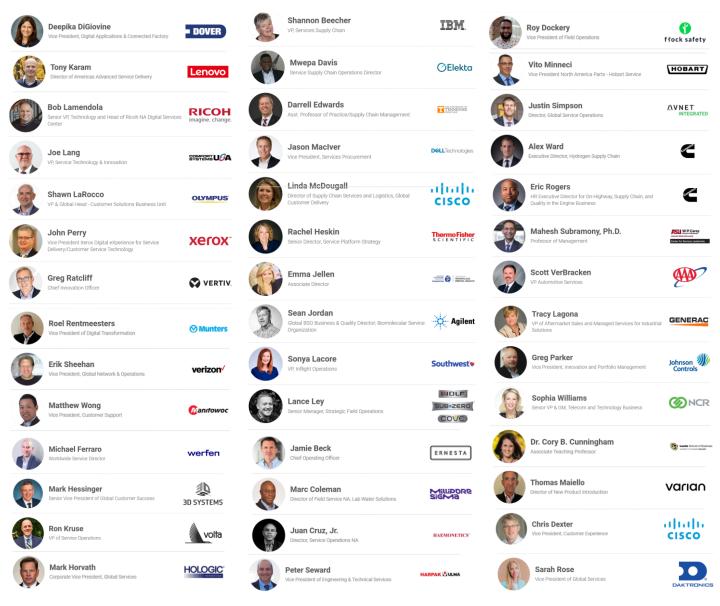


The Service Council™ has established a foundational Industry Advisory Board which features a wide variety of both business and consumer industries and with executive representation from some of the most thought provoking and forward-thinking brands around the globe. The Industry Advisory Board is featured across the agenda in many formats ranging from keynote presenters to workshop moderators to panelists and more. They also serve as a great means to discuss and debate your top challenges and opportunities as they are willing collaborators and networkers.





## KEYNOTE SPEAKERS (INDUSTRY ADVISORY BOARD)





MONDAY

7:00am

Sponsor Setup

8:00am

Sponsor Setup

9:00am (Invitation Only)

Advisory Board (Industry)

10:00am (Invitation Only)

Advisory Board (Industry + Technology)

11:00am

Event Registration Open (Lunch)

12:00pm

Welcome and Opening Remarks

12:15pm

Keynote Presentations

1:30pm

Networking/Coffee

2:00pm

**Keynote Presentation** 

2:30pm

Tech Showcase/Networking/Coffee

3:30pm

**Breakout Sessions** 

5:30pm

**Keynote Presentation** 

6:00pm

Cocktail Reception

**TUESDAY** 

7:00am

**Breakfast** 

8:00am

**Keynote Presentation** 

9:00am

**Keynote Presentation** 

9:30am

Tech

Showcase/Networking/Coffee

10:30am

**Keynote Presentations** 

12:15pm

Lunch

1:15pm

**Breakout Sessions** 

2:15pm

**Breakout Sessions** 

3:45pm

Tech

Showcase/Networking/Coffee

4:45pm

**Keynote Presentation** 

5:45pm

Cocktail Reception

WEDNESDAY

7:00am

Breakfast

8:15am

**Awards** 

8:30am

**Keynote Presentation** 

9:00am

**Keynote Presentation** 

9:30am

Networking/Coffee

10:00am

Keynote Presentation

10:30am

**Breakout Sessions** 

11:45am

Closing Ceremony (Interactive Workshop)

12:30pm

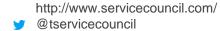
Lunch (Grab n' Go)



## DAY 1 MAINSTAGE – SEPTEMBER 11

DAY 1: "PEOPLE"	
9:00 AM – 11:00 AM	INVITE ONLY: ADVISORY BOARD MEETING & WORKSHOP (Executive Boardroom)
10:00 AM	REGISTRATION OPEN (Smarter Services™ Solution Zone Open)
11:00 AM – 11:45 AM	LUNCH Brought to you by: Syncron
11:45 AM – 12:00 PM	WELCOME AND OPENING REMARKS Speaker: John Carroll, CEO, Service Council™
12:00 PM – 12:45 PM	THE CUSTOMER EXPERIENCE ENGINE Speaker: Scott Wozniak, CEO, Swoz Consulting
12:45 PM – 1:15 PM	CUSTOMER JOURNEYS: THE ONLY 5 QUESTIONS TEAMS NEED TO ANSWER TO DELIVER WINNING EXPERIENCES Speaker: John Ward, Global Head of Customer Experience, Cigna
1:15 PM – 1:45 PM	COFFEE BREAK (Smarter Services™ Solution Zone Open) Brought to you by: Sonata Software and Sinequa
1:45 PM – 2:30 PM	EMPLOYEE JOURNEYS: THE PARTNERSHIP BETWEEN LEADERSHIP + FRONTLINE Panelists:
	Scott VerBracken, Vice President, Automotive Services, & Juan Valle, Service Vehicle Operator, AAA Sonya Lacore, Vice President of Inflight Services, Southwest Airlines (+ Frontline Agent) Rod Cook, Director, NA Service Operations, TRANE Technologies Mahesh Subramony, ASU Center for Services Leadership
2:30 PM – 3:30 PM	Service Vehicle Operator, AAA Sonya Lacore, Vice President of Inflight Services, Southwest Airlines (+ Frontline Agent) Rod Cook, Director, NA Service Operations, TRANE Technologies
2:30 PM – 3:30 PM 3:30 PM – 5:30 PM	Service Vehicle Operator, AAA Sonya Lacore, Vice President of Inflight Services, Southwest Airlines (+ Frontline Agent) Rod Cook, Director, NA Service Operations, TRANE Technologies Mahesh Subramony, ASU Center for Services Leadership
	Service Vehicle Operator, AAA Sonya Lacore, Vice President of Inflight Services, Southwest Airlines (+ Frontline Agent) Rod Cook, Director, NA Service Operations, TRANE Technologies Mahesh Subramony, ASU Center for Services Leadership  TECHNOLOGY SHOWCASE (Smarter Services™ Solution Zone Open)



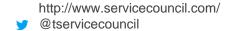


## DAY 1 BREAKOUT SESSIONS - SEPTEMBER 11

DAY 1: "PEOPLE"		
3:30 PM – 5:30 PM	COFFEE BREAK & TRANSITIONING TO FIRST SET OF BREAKOUTS	
3:30 PM – 4:15 PM	Field Service (Hosted by ServiceMax): ASSET-CENTRIC SERVICE LIFE CYCLE MANAGEMENT SPEAKER: TBD	
	Service Revenue Growth (Hosted by Bain & Company): MONETIZING, SELLING AND DELIVERING ADVANCED SERVICES Speaker: TBD	
	Service Innovation (Hosted by ServiceNow): MANAGING A SUCCESSFUL DIGITAL TRANSFORMATION: WHO, WHAT, WHEN & HOW Speaker: TBD	
	Intelligent Service (Hosted by Aquant): NAVIGATING USER ADOPTION OF BUSINESS INTELLIGENCE, KNOWLEDGE MANAGEMENT & ARTIFICIAL INTELLIGENCE Speaker: TBD	
	Leadership & Strategy (Hosted by Syncron): EMPOWERING SERVICE LEADERS: ACHIEVING CONTRACT SUCCESS IN A COMPLEX LANDSCAPE Speaker: TBD	
4:15 PM – 4:30 PM	TRANSITIONING AND NEXT SET OF BREAKOUTS	
4:30 PM – 5:15 PM	Customer Experience (Hosted by SightCall): ALIGNING WITH THE FUTURE CUSTOMER: HOW WILL CHANNEL EVOLUTION CHANGE IN 2025 Speaker: TBD	
	Workforce & Labor (Hosted by WorkMarket): CONTINGENT LABOR NETWORKS: DESIGNING, SOURCING, EMPOWERING Speaker: TBD	
	Service Supply Chain (Hosted by Baxter Planning): A SUSTAINABLE SUPPLY CHAIN: HOW TO MEASURE (KPI/METRICS) THE IMPACT OF YOUR ORGANIZATION Speaker: TBD	
	Digital Transformation (Hosted by Neuron7): <b>GENERATIVE AI FOR COMPLEX SERVICE ENVIRONMENTS</b> <i>Speaker: TBD</i>	
	Innovation (Hosted by ProntoForms): BUILDING YOUR EMPLOYEE ENGAGMENT PLATFORM: RETAINING CUSTOMERS WITH EFFORTLESS SERVICE PLATFORMS Speaker: TBD	
5.45 DM - 5.00 DM	TRANSITION TO MAIN BALLBOOM	
5:15 PM – 5:30 PM	TRANSITION TO MAIN BALLROOM	

At the end of Day 1, Service Council™ hosts a welcome reception of its members, partners, and guests. This reception is hosted with the support of our partner **Aquant**.





## DAY 2 MAINSTAGE – SEPTEMBER 12

DAY 2: "PROCESS"	
7:00 AM – 8:00 AM	BREAKFAST AND REGISTRATION, Brought to you by: Deepomatic
8:00 AM – 9:00 AM	GOING PLATINUM: GETTING YOUR TEAM IN THE GROOVE Speaker: Alan Schaefer, Banding People Together
9:00 AM – 9:30 AM	SERVICE LEADER'S AGENDA: PEOPLE, PROCESS, TECHNOLOGY, DATA, PARTS Speaker: Stephanie Peters, Vice President, Operations, Hobart Service
9:30 AM – 10:30 AM	TECHNOLOGY SHOWCASE (Smarter Services™ Solution Zone Open)
10:30 AM - 11:00 AM	FIELD SERVICE JOURNEYS: EXCELLENCE & SCALABILITY Speakers: Erik Sheehan, Vice President, Global Network & Operations & Doug Sullivan, Global Vice President of Network and Field Operations, Verizon
11:00 AM – 11:30 AM	SUPPLY CHAIN JOURNEYS Speaker: Shannon Beecher, Vice President, Services Supply Chain, IBM
11:30 AM – 11:45 AM	Reaction Panel: Linda McDougall, Director of Supply Chain Services and Logistics, Global Customer Delivery, Cisco Jason MacIver, Vice President, Services Procurement, DELL Technologies Vito Minneci, Vice President, North America Parts, Hobart Service Justin Simpson, Director, Global Service Operations, Avnet
11:45 AM 12:15 PM	SERVICE DELIVERY JOURNEYS: PREDICTIVE, PROACTIVE & OUTCOME-BASED Panelists: Sasha Ilyukhin, Senior VP, Global Processing Services and Services Solutions, Tetra Pak Linda Tucci, Sr Director, Global Remote Technical Support, QuidelOrtho Ron Kruse, Vice President of Service Operations, Volta Jon Barr, Head of IT – Americas, KONE
12:15 PM – 1:15 PM	LUNCH, Brought to you by: Neuron7 INVITE ONLY: TECHNOLOGY SHOWCASE
1:15 PM – 3:30 PM	BREAKOUT SESSIONS AND NETWORKING
3:45 PM – 4:45 PM	NETWORKING and COFFEE BREAK, Brought to you by: ServiceMax INVITE ONLY: TECHNOLOGY SHOWCASE
4:45 PM – 5:15 PM	COMMERCIAL JOURNEYS Panelists: Tony Adamson, Vice President, Sales & Marketing, Hobart Service Mark Horvath, Corporate Vice President, Global Services, Hologic Tracy Lagona, VP Aftermarket Sales and Managed Services, Generac David Nour, CEO, The Nour Group
5:15 PM – 5:45 PM	INTELLIGENCE JOURNEYS: CREATING YOUR INFORMATION PLATFORM Speaker: Deepika DiGiovine, Vice President, Digital Applications & Connected Factory, DOVER Corporation (+ Analytics Colleague)
5:45 PM – 6:45 PM	COCKTAIL RECEPTION Brought to you by: ServiceMax

### DAY 2 BREAKOUT SESSIONS - SEPTEMBER 12

DAY 2: "PROCESS"		
11:45 PM – 12:45 PM	LUNCH & TRANSITIONING TO FIRST SET OF BREAKOUTS	
1:00 PM – 2:00 PM  Timing Outline 1:00 PM – 1:15 PM Introduction to Topic  1:15 PM – 1:45 PM Group Work  1:45 PM – 2:00 PM Summary	Field Service (Hosted by ServiceNow): IMPROVING DEFLECTION RATES, TRIAGE & DISPATCH EFFICIENCY TO ENABLE BETTER FIRST TIME FIX RATES Speaker: TBD  Service Revenue Growth (Hosted by ServiceMax): BUILDING REVENUE GROWTH WITH YOUR FRONTLINE EMPLOYEES (FIELD SERVICE ENGINEERS) Speaker: TBD  Service Innovation (Hosted by Aquant): BUILDING BEST PRACTICES FOR REMOTE SERVICE: DEPLOYING, OPTIMIZING, FUTURE-PROOFING Speaker: TBD  Intelligent Service (Hosted by Neuron7): HOW DOES INTELLIEGENCE ENABLE PREDICTIVE/PROACTIVE SERVICE DEPLOYMENT METHODS Speaker: TBD  Leadership & Strategy (Hosted by GPSInsight): SUSTAINABILITY IMPERATIVE: HOW TO START, EVOLVE & MAXIMIZE Speaker: TBD	
2:00 PM – 2:15 PM	TRANSITION TO SECOND SET OF BREAKOUTS	
2:15 PM – 3:15 PM  Timing Outline 2:15 PM – 2:30 PM Introduction to Topic 2:30 PM – 3:00 PM Group Work  3:00 PM – 3:15 PM Summary	Customer Experience (Hosted by Glympse): HOW LOCATION INTELLIGENCE CAN IMPROVE EMPLOYEE & CUSTOMER EXPERIENCE Speaker: TBD  Workforce & Labor (Hosted by Appify): TRUCK ROLL TO DRUM ROLL: DEPLOYING A SCALABLE SKILLS STRATEGY Speaker: TBD  Service Supply Chain (Hosted by Bruviti): HOW CAN AI ENABLE THE INTEGRATION OF SERVICE AND SUPPLY CHAINS? Speaker: TBD  Digital Transformation (Hosted by OverIT): HOW TO EFFECTIVELY ALIGN PROCESS & TECHNOLOGY ROADMAPS Speaker: TBD  Innovation (Hosted by Scription): MOVING TO UPTIME AND OUTCOME BASED SERVICES Speaker: TBD	
3:15 PM – 3:30 PM	TRANSITION TO SOLUTION PARTNER ZONE	

At the end of the long day that is Day 2, join us for networking with friends and partners. Our networking event on Day 2 is brought to you with the support of our partner **ServiceMax**.

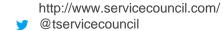




## DAY 3 MAINSTAGE – SEPTEMBER 13

DAY 3: "TECH	NOLOGY"
7:00 AM – 8:00 AM	BREAKFAST (Smarter Services™ Solution Zone Open) Brought to you by: Bruviti
8:15 AM – 8:30 AM	SERVICE COUNCIL™ AWARDS: RECOGNIZING SERVICE HUMANITY & TECHNOLOGY SHOWCASE WINNERS Speaker: John Carroll, CEO & Founder, Service Council™
8:30 AM – 9:00 AM	VALUE STREAM MAPPING: ALIGNING TECHNICAL & FUNCTIONAL ROADMAPS Speaker: Scott Day, Senior Vice President, Service Transformation, North America, TK
9:00 AM – 9:30 AM	STANDARDIZATION VS. LOCALIZATION VS. CENTRALIZATION Panelists: Rachel Heskin, Senior Director, Service Platform Strategy, Thermo Fisher Scientific Gyner Ozgul, President & COO, Smart Care Equipment Solutions Brad Haeberle, Senior Vice President, Services, Siemens Len VanderHulst, Senior Vice President, Global Service, Eppendorf
9:30 AM – 10:00 AM	COFFEE BREAK (Smarter Services™ Solution Zone Open) Brought to you by: OverIT
10:00 AM – 10:30 AM	CHANGE MANAGEMENT: MOVING FROM NOW TO NEXT Panelists: Lisa Montoya McFarland, Director, Service Transformation, Baxter International Robb Origer, Senior Vice President, In-Home Services, DISH Network Mike Ferraro, Worldwide Service Director, Werfen Greg Ratcliff, Chief Innovation Officer, Vertiv
10:30 AM – 11:30 AM	BREAKOUT SESSIONS
11:45 AM – 12:15 PM	GROUP EXERCISE: TOP 10 LESSONS LEARNED (FEATURING ADVISORY BOARD)  Moderator: JOHN CARROLL, CEO, Service Council™  Panelists: ALL INDUSTRY ADVISORY BOARD
12:15 PM – 12:30 PM	CLOSING REMARKS John Carroll, CEO & Founder, Service Council™
12:30	GRAB n' GO LUNCH Brought to you by: GPS Insight





### DAY 3 BREAKOUT SESSIONS - SEPTEMBER 13

#### **DAY 3: "TECHNOLOGY"**

10:30 AM - 11:30 AM

Timing Outline
10:30 AM – 11:00 AM
Panel Discussion

11:00 AM – 11:30 AM Open Discussion Field Service (Hosted by Help Lightning): A BEST PRACTICES GUIDE TO MOBILE TOOLS & TECHNOLOGY FOR THE FRONTLINE Panelists: TBD

Service Innovation (Hosted by ServiceMax): MANAGING INTEROPERABILITY & DEMOCRATIZATION OF DATA: CREATING AN INFORMATION ARCHITECTURE Panelists: TBD

Intelligent Service (Hosted by Deepomatic): **HOW VISUAL AUTOMATION IMPROVES QUALITY, VISIBILITY, & COMPLIANCE** *Panelists: TBD* 

Digital Transformation (Hosted by Aquant): **GUIDED WORKFLOWS: HOW DOES INTELLIGENCE ENABLE ANOMALY DETECTION** *Panelists: TBD* 

Workforce & Labor (Hosted by ProntoForms): **HOW NO CODE**, **LOW CODE APPS CAN EMPOWER THE FRONTLINE** *Panelists: TBD.* 

Customer Experience (Hosted by TBD): Panelists: TBD.

If you're not rushing to the airport at lunchtime, sit down and grab a bite to eat with teammates and new acquaintances to map out your notes and key takeaways from the Smarter Services Executive Symposium. Your team back home will be eagerly anticipating your notes. Service Council™ staff will be on hand to interview members and attendees on their most memorable moments.

Lunch on Day 3 is brought to you with the support of our partner, GPS Insight.





### 2023 SMARTER SERVICES™ EXECUTIVE SYMPOSIUM: **SPONSORS**

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Service Council™ would like to thank our event sponsors and members for all of their support. If you are interested in sponsoring or becoming a Service Council member, please contact Greg D'Andrea, CRO, at grd@servicecouncil.com.





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